Project and Sales Engineer

Description

DM NDT, a leading I.R.M. services company specializing in Mechanical and Inspection services at height; predominantly utilizing rope access; in the Marine, Oil & Gas, and Petrochemical industries and part of DM Group Services, is currently looking for a qualified **Project & Sales Engineer** to join their team in Singapore.

- · Maintaining relationships with existing clients
- Building up a network of new potential clients
- · Promoting DM NDT's services and capabilities
- Manage and maintain projects and equipment
- Manage and maintain NDT audits / class certifications
- Take part in the expansion of company capabilities
- · General operational duties
- Bidding / commercial proposal / technical proposals for projects
- Develop project method statements / risk assessments / Reports
- Budget / Monitor / control of project progress

Qualifications

- Sales experience (preferably in the oil & gas / petrochemical / marine industry)
- Minimum tertiary education (preferably Diploma / Degree in Engineering or other technical fields)
- Strong computer skills (Microsoft office)
- Confident and outspoken (able to hold presentations for stakeholders of various levels)
- · Friendly disposition and of approachable nature
- · Strong network within the oil and gas and petrochemical industry
- Clear and confident command of English with good presentation skills
- Proven and strong leadership qualities
- Resourceful and independent

Job Benefits

- · Opportunities for further training and career advancement
- Competitive Renumeration depending on experience of candidate
- Workplace maintaining the highest standards of safety and health
- · Varied and challenging projects and work scope

Contacts

Interested in joining our team? Please apply directly below or forward your CV together with other relevant certifications to jobs@dmgroupservices.com.

Hiring organization DM NDT Pte.Ltd

Job Location Singapore

Date posted 27 July 2023