Sales Executive / Manager

Hiring organization
DM NDT Pte.Ltd

Job Location
Singapore

Date posted
5 April 2023

Description

DM NDT, a leading I.R.M. services company in the Marine, Oil and Gas and Petrochemical industries and part of DM Group Services, is currently looking for a qualified **Sales Executive** to join their team in Singapore.

Responsibility

- Maintaining relationships with existing clients
- Building up a network of new potential clients
- Promoting DM NDT's services and capabilities
- Cold-calling and setting up client meetings
- Putting together commercial/technical proposals and quotation
- Supporting in tender bids

Qualifications (must-haves in bold)

- **Sales experience (preferably in the oil & gas / petrochemical / marine industry)**
- **Minimum tertiary education**
- **Strong computer skills**
- **Confident and outspoken (able to hold presentations for stakeholders of various levels)**
- **Own transportation**
- **Friendly disposition and of approachable nature**
- Strong network within the oil and gas and petrochemical industry
- Knowledge of various basic NDT and advanced NDT methods
- Knowledge of rope access methods

Job Benefits

- Opportunities for further training and career advancement
- Workplace maintaining the highest standards of safety and health
- Variety of challenging projects and interesting work scope

Contacts

Interested in joining our team? Please apply directly on the right or forward your CV together with other relevant certifications to jobs@dmgroupservices.com.